## FANS ARE EMBRACING ARCHIVE CONTENT

The recent enforced break in live sports has starved fans of the content they crave.

To fill the gaps, sports teams, competitions, broadcasters and streaming platforms have been repackaging and sharing archive footage with great success.

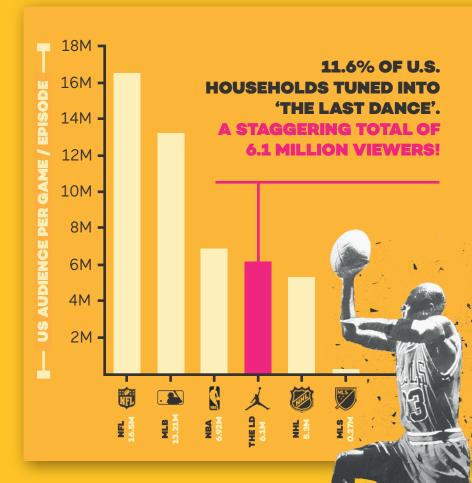


## THE LAST DANCE PROVED THAT **ARCHIVE CONTENT CAN COMPETE**

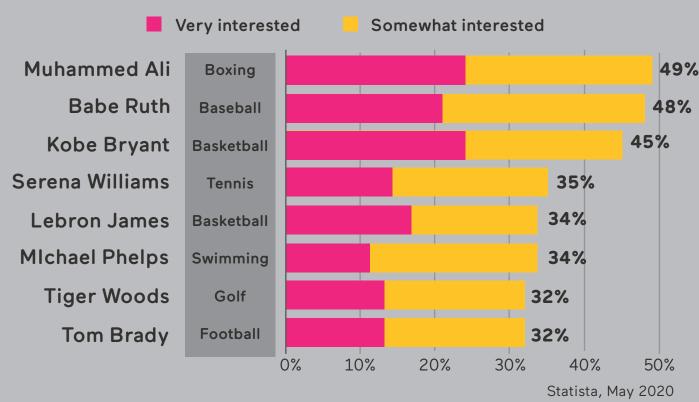
Netflix and ESPN's Chicago Bulls documentary series, "The Last Dance", perfectly demonstrated the impact of uncovering and repackaging archive content for modern video streaming formats and behaviours.

The 10-part series captured the world's attention, generating incredible viewing and social media figures across the globe.

**NETFLIX REPORTED THAT 'THE LAST DANCE' HAD VIEWERS OUTSIDE OF THE U.S IN THE FIRST 4 WEEKS** 



### **WHICH ATHLETE'S STORY DO FANS WANT TO SEE NEXT?** % of U.S. adults interested in a documentary series/film on the following athletes:



# An Imagen study of sports fans in the U.S.

documentaries and behind-the-scenes content from their favourite sports and sports teams. **MOST REQUESTED CONTENT:** 

highlighted clear demand for more archive footage,

#### - Behind the scenes - Player interviews - Documentaries

- Funny clips

- Archive/old matches

- Expert analysis - Mic'd up videos

- Statistics & data

**FOCUS ON YOUTH:** 

#### - Training videos - Longer features - Video game streams

**LEAST REQUESTED CONTENT:** 

- Player social posts

- Sponsored ads

### With Millennials and Gen Z sports fans specifically requesting more archive footage, sports organisations should be evolving their content strategies to

continue to grow their future fanbases. - For more insights directly from sports fans, download Imagen's exclusive report, **Switched on Superfans**.

STREAMING PLATFORMS OFFER VALUE AND NEW AUDIENCES



IN ITS FIRST 28 DAYS, FORMULA ONE

MAHLE

#### FOR THEIR PART IN AMAZON'S With video streaming audiences at an "ALL OR NOTHING" DOCUSERIES MICHIGAN WOLVERINES RECEIVED all-time high and proven interest in **5MILLION** sports stories, now is the best time to cash in on your archive footage.

are continuing to be active in the market, offering new ways to generate revenue and an opportunity to significantly increase the reach and awareness of any sports club or competition.

Platforms like Netflix and Amazon Prime

Santander





### **COMMUNITY:** A global forum for all sports fans to discuss and engage with the content you share or license to online platforms

and television networks.

With incredible interest in The Last Dance, Chicago Bulls have been sharing more archive content on Instagram.

**UNLOCKING YOUR ARCHIVE TO** 



#### Meet the demand for archive Generate new revenue material through your fans' streams by providing a shop desired channels window for your content



Get your team on the map. If you're not already utilising archive, your competitors are!



Maximise key moments in your sporting calendar, including the off-season



imagen

**REVOLUTIONISE YOUR** MEDIA MANAGEMENT

Connect with your audience on their terms and give fans the content they want.

Imagen's award-winning media management platform helps you to unlock the value of your sports archive.

TALK TO US

SUCCESS STORIES



Statistics sources: Statista, Wikipedia, Forbes, WorldSoccerTalk, Freep, Imagen